



JOB OPPORTUNITY – Business Development Manager VALENTIS – INTERNATIONAL MINING SERVICES COMPANY

ABOUT VALENTIS

Valentis Group is Australian company and leading mineral exploration services provider in Myanmar. Valentis works with a range of local and foreign clients looking to invest in Myanmar's mineral sector. Our key divisions include:

- **Valentis Environmental and Geotechnical Services** – VEGS provides geotechnical engineering and practical environmental management and solutions for all phases of mining and civil projects, from pre-feasibility to design, construction, operation and closure phases.
- **Valentis Services** – Valentis Services offers exploration and mining services including exploration program design, program execution, field management, data interpretation and GIS services, drawing on the skill, experience and local knowledge of our combined Australian and Myanmar geological team.
- **Titeline Valentis Drilling Myanmar** – TVDM is a joint venture between Australian company, Titeline Drilling International (from Melbourne, Australia) and Valentis. TVDM provides exploration drilling services in Myanmar and combines a world class exploration drilling service provider with Valentis' in depth market knowledge and expertise in mining services.
- **Valentis Austhai** – Valentis Austhai is a joint venture between Valentis and Austhai Geophysics Consultants (from Bangkok, Thailand) that offers a broad range of specialist geophysical survey services in Myanmar. Valentis Austhai has equipment and trained personnel located in Myanmar and Thailand.

Valentis is growing substantially and we look forward to you joining the team at this exciting time.

Key Benefits

- Competitive salary, with annual performance based bonus
- Working with an international team, with diverse project experience across Myanmar
- Career development opportunities, including attendance at the Valentis Management School

Key Responsibilities (Essential Duties and Functions)

- Business Development
 - Identifying business opportunities for Valentis Environmental and Geotechnical Services Division
 - Gathering and disseminating the latest industry news and information for environmental and geotechnical divisions
- Stakeholder management
 - Development and fostering of key stakeholder relations
 - Managing Valentis and client Government approvals and interactions
 - Fostering and maintaining a positive reputation for Valentis with the Myanmar Government
- Identifying and managing business risks resulting from public policy, laws and rules



Requirements

- Minimum Bachelors' Degree in Management or Marketing
- Minimum of 5 years' experience in a Business Development role
- Experience or has knowledge in Geotechnical, Environmental, Mining or Services in Myanmar
- Experience working with Myanmar Government and networks across local industry and Government
- Strong communication, presentation and interpersonal skills including high level of English proficiency
- Ability to problem-solve and work independently
- Strong commitment to safety and ethical behavior
- Possesses strong business acumen
- Able to work individually as well as with team members
- Able to travel regularly

Interested candidates, please send your CV with expected salary to “ nangkham@valentisresources.com ” and “ smile@valentisresources.com .”